

YOUR RISK MANAGEMENT SUCCESS DRIVERS

Proactive risk management is at the heart of everything we do at Roosevelt Road Specialty (RRS). By investing in safety programs and expert-led loss control initiatives, we empower brokers and insureds to protect their assets, reduce loss frequency and severity, and embrace a culture of safety. With decades of combined experience addressing complex claims, our risk management team is your frontline partner in minimizing exposure and maximizing value.

MEET THE TEAM:

Joe Mercurio, Jr., *Senior Vice President*

jmj@tradesmanprogram.com | 845.206.7220

Joe leverages his expertise in safety training (OSHA, NYC SST) and oversees loss control programs for Tradesman, RISE, and Renaissance Specialty, including inspections, client relations, incident investigations, and expansion oversight. With over 15 years of experience in construction safety, he has held leadership roles on high-profile projects such as Hudson Yards and 1 Columbus Circle.

Certifications: CSP, ASP, CRIS, ARM, NYC Site Safety Manager.

Tiago Azevedo, *Assistant Vice President*

tazevedo@tradesmanprogram.com | 917.482.6414

Tiago identifies risks, implements mitigation strategies, and provides practical safety training programs that resonate with both insured workers and management. Previously, he was a senior risk engineer at Chubb N.A., managing \$30B+ construction projects like Hudson Yards and the World Trade Center. He also brings extensive crane operations expertise and specialized safety training.

Certifications: CRIS, ARM, OSHA Outreach Trainer.

Joe Mercurio, Sr., *Senior Loss Control Specialist*

jmercurio@tradesmanprogram.com | 914.760.1680

Joe manages contractors and habitational risks, conducts fire investigations, and provides underwriting reports for carrier partners. A retired NYC firefighter, he served for 26 years, earning decorations for life-saving rescues. He also participated in the 9/11 search and recovery efforts and has prior experience as an associate insurance agent.

Certifications: FDNY First Line Supervisor, ARM.

Joe Cotone, *Senior Loss Control Specialist*

jcotone@tradesmanprogram.com | 914.227.8325

Joe conducts monthly safety inspections and manages claims investigations, benefiting from his hands-on approach and unique risk management perspective. Previously, he owned and operated a construction business specializing in commercial property management.

Certifications: ARM; pursuing Construction Safety and Health Technician certification.

Jame Cruger *Loss Control Specialist*

jcruger@tradesmanprogram.com | 845.505.1144

James provides job site safety consultations and conducts thorough accident investigations for insureds. A former sales and construction professional, he has hands-on experience working across all NYC boroughs, delivering practical, results-driven solutions.

Certifications: CRIS, QPSS.

Ryan Gladding, *Loss Control Specialist*

rgladding@tradesmanprogram.com | 914.606.2909

Ryan is a loss control specialist, performing monthly site visits to 30+ insureds, including inspections, progress evaluations, and accident reporting. His background includes internships with construction safety consultant Pro Safety Services and Tradesman Program Managers, where he gained valuable experience in risk management.

Certifications: CRIS, ARM, OSHA 40 (SST).

HOW OUR RISK MANAGEMENT BENEFITS YOU

- **Training & Expertise:** Our team combines decades of field experience with premier certifications in safety and risk management.
- **Proactive Approach:** We provide comprehensive programs that educate insureds and reduce potential exposures before incidents occur.
- **Client-Centric:** Our tailored strategies are designed to meet unique needs and intrinsic risk in each business we serve.
- **Strong Relationships:** We are dedicated to building trust with brokers and insureds while reducing claim frequency and severity for long-term success.



Roosevelt Road

SPECIALTY

SPEED. ACCURACY. SUBSTANCE.



For more insights into our loss control program, scan QR code.